

GLOBAL			
Index	Last	Change	% chg
Dow	24,203	669.40	2.84
S&P 500	2,659	70.29	2.72
Eido US	27.0	0.66	2.51
H.S.I	30,549	239.48	0.79
Nikkei	20,766	148.24	0.72
STI	3,412	-8.93	-0.26
KLCI	1,860	-5.31	-0.28
Kospi	2,437	20.32	0.84
SET Thai	1,801	6.89	0.38

COMMODITIES			
Index	Last	Change	% chg
Brent Crude Oil (\$/bbl)	70.1	-0.33	-0.47
WTI Crude Oil (\$/bbl)	65.6	-0.33	-0.50
CPO (MYR/ton)	2,405	-15.00	-0.62
Gold (US\$/tr ounce)	1,353	6.19	0.46
Nickel (US\$/ton)	12,904	1.50	0.01
Tin (US\$/ton)	20,920	75.00	0.36
Pulp (US\$/ton) weekly	1,091.5	0.00	0.00
Coal (US\$/ton)	96.6	-0.15	-0.16

BEI STATISTICS	
JCI	6,200
Change (1 day)	-0.17%
Change YTD	-2.45%
P/E Market (X)	15.8
Volume (mn shr)	6,216.9
Value (Rp bn)	5,325.7
↑ 186 ↓ 155 ↔ 229	
LQ45	854
% Change (1 day)	0.28%

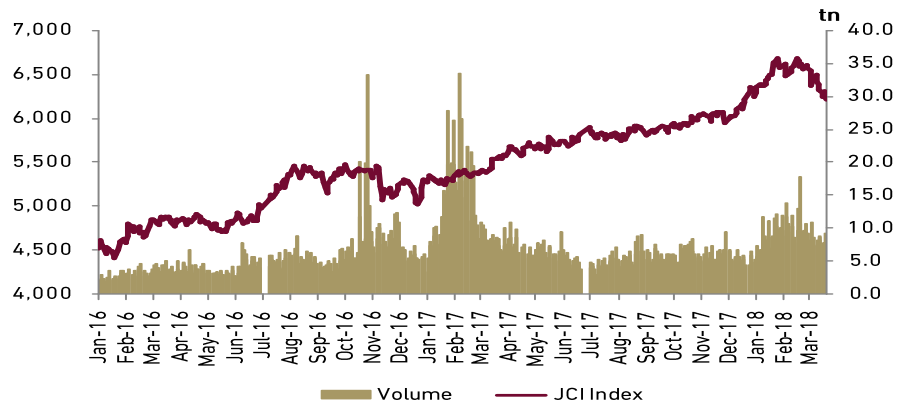
INTEREST RATE		
	Current	Previous
BI 7D Reverse Repo (%)	4.25	4.25
Fed fund rate (%)	1.75	1.50
inflation mom (%)	0.17	0.62
Inflation yoy (%)	3.18	3.25

EXCHANGE RATE			
	Last	Change	% chg
1 USD = IDR	13,738	-44.00	-0.32
1 USD = SGD	1.31	0.00	-0.01
1 USD = JPY	105.57	0.16	0.15
1 USD = AUD	1.29	0.00	0.04
1 USD = EUR	0.80	0.00	-0.06

DUAL LISTING					
Stocks	Close	Chg.	% chg	In Rp.	Vol. (ADR)
TLKM	26.4	0.34	1.30	3,632	214,874
ISAT	0.4	0.00	0.00	5,220	2,150
BUMI Plc	36.8	0.00	0.00	7,522	-

- Government to issue tax regulation for plastic bags in May 2018
- 3 schemes offered by government to lower the toll rates
- UNTR Komatsu sales jump 33% YoY to 351 units
- TOWR acquires up to 100% of KIN tower provider
- DILD books net profit of Rp297 bn in FY17

#### JCI STATISTIC



#### DAILY TECHNICAL VIEW

We expect JCI to trade between 6,190 (support) – 6,300 (resistance) level today

**BMRI: Speculative buy at Rp 8,075-Rp 8,000**

Comment: Hold above support level

**BBNI: Speculative buy at Rp 9,150-Rp 8,900**

Comment: Hold above support level

**ANTM: Speculative buy at Rp 785-Rp 780**

Comment: Hold above support level

**TINS: Speculative buy at Rp 1,015-Rp 1,000**

Comment: Hold above support level

#### MARKET REVIEW & MARKET OUTLOOK

##### Regional

US stocks rebound as concerns over a trade war abated with DJIA and S&P500 jump by 2.84% and 2.72%, respectively. DJIA increased 669.4 points to close at 24,202.6 while S&P500 close at 2,658.6 or 70.3 points higher with Microsoft (+7.57%) as the best performing stock in the DJIA. There were statements by US Treasury Secretary Steven Mnuchin that he was optimistic that US and China could avert a trade war, which indicating that both countries are willing to negotiate on tariffs. In commodity markets, oil slightly moved lower with Brent oil down to USD70.1/bbl (-0.47%) and WTI down to USD65.6/bbl (-0.50%). CPO price decreased by -0.62% to close at MYR2,405/ton.

##### Domestic

JCI closed lower to 6,200 (-0.17%) with foreigners net selling transactions of Rp907 bn. Sectors performance was mixed, with Infrastructure (-0.60%), Consumer (-0.55%), and Misc Industry (-0.54%) became the lagging sectors while Mining (+1.22%) and Basic Industry (+0.89%) as the leading sectors. The leading declining stocks were BBKA (-2.21% to 23,275), TLKM (-1.91% to 3,590), and UNVR (-1.23% to 50,350). Rupiah strengthened by 44 points to 13,738/USD. Our technical desk suggests JCI will trade with 6,190-6,300 region with mixed sign and possibility to close at higher level.

### GOVERNMENT TO ISSUE TAX REGULATION FOR PLASTIC BAGS IN MAY 2018

The tax regulation is expected to encourage the development of environment-friendly products. Companies that use recycled materials will receive fiscal incentives. In the 2018 state budget, the government targets to receive Rp500 bn from its plastic bags excise tax, while 95.4% of the total excise revenue target of Rp 155.40 tn is still coming from tobacco excise tax.

**Comment:** This should be a positive catalyst for the cigarette sector as the ministry try to diversify its excise tax collection, which is currently centered on tobacco related products. As for the producer of consumer products, as long as companies could adapt and switch to environment friendly material this shouldn't be a significant problem.

### 3 SCHEMES OFFERED BY GOVERNMENT TO LOWER THE TOLL RATES

Ruas Tol	BUJT	Beroperasi	Investasi	Konsesi (Tahun)
Cikampek-Palimanan (116,7 km)	PT Lintas Marga Sedaya	2015	Rp 13,78 triliun	35
Pejagan-Pemalang (57,50 km)	PT Pejagan Pemalang Toll Road	2018	Rp 5,52 triliun	45
Pemalang-Batang (39,2 km)	PT Pemalang Batang Toll Road	2018	Rp 4,08 triliun	45
Batang-Semarang (75 km)	PT Marga Setia Puritama	2019*	Rp 7,23 triliun	45
Semarang-Solo (72,64 km)	PT Trans Marga Jateng	2019*	Rp 7,3 triliun	45
Solo-Ngawi (90,10 km)	PT Solo Ngawi Jaya	2018	Rp 5,14 triliun	35
Ngawi-Kertosono (87,02 km)	PT Ngawi Kertosono Jaya	2018	Rp 3,83 triliun	35
Mojokerto-Jombang-Kertosono (40,50 km)	PT Marga Harjaya Infrastruktur	2017	Rp 3,48 triliun	35
Surabaya-Mojokerto (36,27 km)	PT Marga Nujyasumo Agung	2017	Rp 3,79 triliun	42
Cengkareng-Batu Ceper-Kunciran (14,19 km)	PT Marga Kunciran Cengkareng	2019*	Rp 3,50 triliun	35
Kunciran-Serpong (11,19 km)	PT Marga Trans Nusantara	2019*	Rp 2,62 triliun	35
Serpong-Cinere (10,14 km)	PT Serpong Cinere Jaya	2019*	Rp 2,21 triliun	35
Cinere-Jagorawi (14,64 km)	PT Translingkar Kita Jaya	2018	Rp 2,62 triliun	35
Cimanggis-Cibitung (25,39 km)	PT Cimanggis Cibitung Tollways	2019*	Rp 4,52 triliun	35
Cibitung-Cilincing (34,02 km)	PT MTD CTP Expressway	2019*	Rp 4,22 triliun	40
Depok-Antasari (21,54 km)	PT Citra Waspphutowa	2019*	Rp 2,99 triliun	40
Bekasi-Cawang-Kampung Melayu (21,04 km)	PT Kresna Kusuma Dyandra Marga	2019*	Rp 7,2 triliun	45
Bogor Ring Road (11 km)	PT Marga Sarana Jabar	2019*	Rp 983 miliar	45
Enam Ruas Jalan Tol Jakarta (69,77 km)	PT Jakarta Tollroad Development	2021*	Rp 41,17 triliun	45

Source: PuPR and Kontan

Government will lengthen the concession period of Toll Road Business Agency (BUJT) up to 50 years (max). The purpose of concession adjustment is to reduce the toll tariff which is expected to result in lower logistic cost. Actually there are 3 schemes offered by government to cut toll road tariffs, such as (1) simplify the class of vehicles (2) extent the concession period (3) provide tax holiday incentive for the toll road investors. Besides, government will also offers Cash Deficiency Support (CDS) in a form of loan through Sarana Multi Infrastruktur (SM) to help BUJT in acting as the toll road operator.

**Comment:** According to the list of toll road from ministry public works and housing, the tariff of toll road segments that will be cut are relatively new. We see the implication of the tariff cut for JSMR is the regulation will not change the operationally optimal toll road like Jagorawi, Cikampek or JORR. We view in the initial implementation of tariff cut will not significantly hurt Jasa Marga.

### UNTR KOMATSU SALES JUMP 33% YOY TO 351 UNITS

United Tractors reported sales of 351 units Komatsu heavy equipment in Feb-18, up 33% YoY , but down 13% MoM which we believe was partly affected by shorter working days. This brings 2M18 sales volume to 756 units , up 42% YoY, and already accounted for 18% of our FY18F of 4,205 units. Pamapersada (UNTR's mining contracting units) produced 67.7 mn bcm of overburden (OB) removal in Feb-18, which soared by 24% YoY and inched up by 1% MoM. Coal extraction at Pamapersada rose 7% YoY but slightly down by 1% MoM to 8.6 mn tons in Feb-18. From its own coal mine, UNTR reported 919 k tons of coal production which went up 25% MoM and double YoY .

**Comment:** Strong Feb-18 operating data should be positive for UNTR as it will support higher earnings for this year. We maintain our Buy rating on UNTR with TP of Rp45,000.

#### TOWER ACQUIRES UP TO 100% OF KIN TOWER PROVIDER

Sarana Menara Nusatntara (TOWR) will acquire up to 100% stake in KIN, which owns approximately 1,400 telecommunication towers with over 2,000 lease tenants (~1.5x tenancy ratio). They believe that both the tower locations and tenant mix are highly complementary to Protelindo's existing tower portfolio. TOWR expects synergies to come from operations and financial costs. The agreed price for up to 100% ownership of the shares is ~Rp1.4 tn, subject to adjustments. Funding for this transaction is planned to be through a combination of internal cash and debt, leveraging off TOWR's investment grade rating.

**Comment:** TOWR 9M17 cash was Rp3.3 tn and is able to fund the acquisition of Rp1.4 tn with new debt at low interest, is also ready to distribute Rp1.2 tn dividends. We calculate the price to be USD75k/tower skewing to the lower end of similar past transactions. KIN's exposure to all tier-1 telco operators (incl. Telkomsel 35% with largest revenue contribution) should provide more scope for growth to TOWR who has the largest tower portfolio in Indonesia (14,739 towers excl KIN). Maintain Buy TP: Rp4400/sh.

#### INTILAND BOOKS NET PROFIT OF RP297 BN IN FY17

Intiland Development (DILD)'s net profit shrank 27% YoY to Rp297 bn in FY17. The pre-tax profit came in at Rp261 bn, 36% less than prior year. Both operating and net margin reduced to 20% and 14% (vs. 22% and 18% in 2016). The company made Rp2.20 tn of revenues, down 3% YoY while gross profit slide 8% to Rp956 bn in FY17. On quarter to quarter basis, 4Q17 revenues grew by 23% and net profit came in at Rp130 bn, a turnaround from net loss Rp20 bn in previous quarter.

Rp bn	FY17	FY16	YoY	4Q17	3Q17	QoQ	FY17F	FY17F
Revenues	2,203	2,276	-3%	476	387	23%	2,387	92%
Cost of revenue	(1,247)	(1,240)	1%	(226)	(264)	-14%		
Gross profit	956	1,036	-8%	250	124	102%	973	98%
Gross margin (%)	43	46	(2)	53	32	21	41	
G&A expenses	(392)	(397)	-1%	(111)	(93)	19%		
Marketing expenses	(131)	(128)	2%	(52)	(26)	103%		
Operating expenses	(522)	(525)	0%	(163)	(119)	37%		
Operating profit	433	511	-15%	87	5	1635%	462	94%
Operating margin (%)	20	22	(3)	18	1	17	19	
Forex gain (loss)	2	(5)	n.a.	(1)	0	n.a.		
Interest income	23	15	48%	6	5	35%		
Interest expense	(240)	(174)	38%	(59)	(62)	-4%		
Other income (exp)	44	61	-29%	(4)	51	n.a.		
Total other inc (exp)	(172)	(102)	68%	(58)	(6)	798%		
Pre-tax profit	261	409	-36%	29	(1)	n.a.		
Tax	10	(2)	n.a.	80	(24)	n.a.		
PBMI	272	407	-33%	109	(25)	n.a.		
MI	26	(2)	n.a.	21	5	311%		
Net profit	297	406	-27%	130	(20)	n.a.	225	132%
Net margin (%)	14	18	(4)	27	(5)	32	9	

**Comment:** The FY17 revenues came in below than our and consensus' estimates, accounting for 92% and 93% respectively, while net profit exceeded our expectations while relatively in line with consensus', representing 132% and 103% of estimates. We maintain BUY on DILD with TP Rp510 based on 65% discount to our RNAV/sh.

## TECHNICAL ANALYSIS

JCI : (6,200 -0.17%)

**Comment :** BBCA, TLKM and UNVR consecutively became lagging movers. Technically, JCI held above support level of 6,085. Resistance level at 6,350. Next support and resistance level at 6,000-6,500. Candlestick chart likely formed a reversal harami pattern. Based on Elliot wave approach, one of alternate wave countings is the index now is doing wave (v) which is the last wave of the uptrend cycle. The lowest level of 5,022 which occurred on December 23, 2016, was the origin level of the short-term uptrend cycle, and the highest level of 5,360 which occurred on January 9, 2017 as the peak of sub wave up (i). The lowest level of 5,228 which occurred on January 23, 2017 as the bottom of sub wave (ii). We revised the wave counting for the peaks of sub wave (iii). The highest level of 6,686 could be the peaks of wave (iii). Based on this assumption, the index is now in the process to form corrective wave abc to find the bottom of sub wave (iv) before forming sub wave (v). Because the index moved below the level of 6,346, the peaks of wave (v) likely already founded and now JCI is doing corrective wave abc.



**STOCK OF THE DAY**

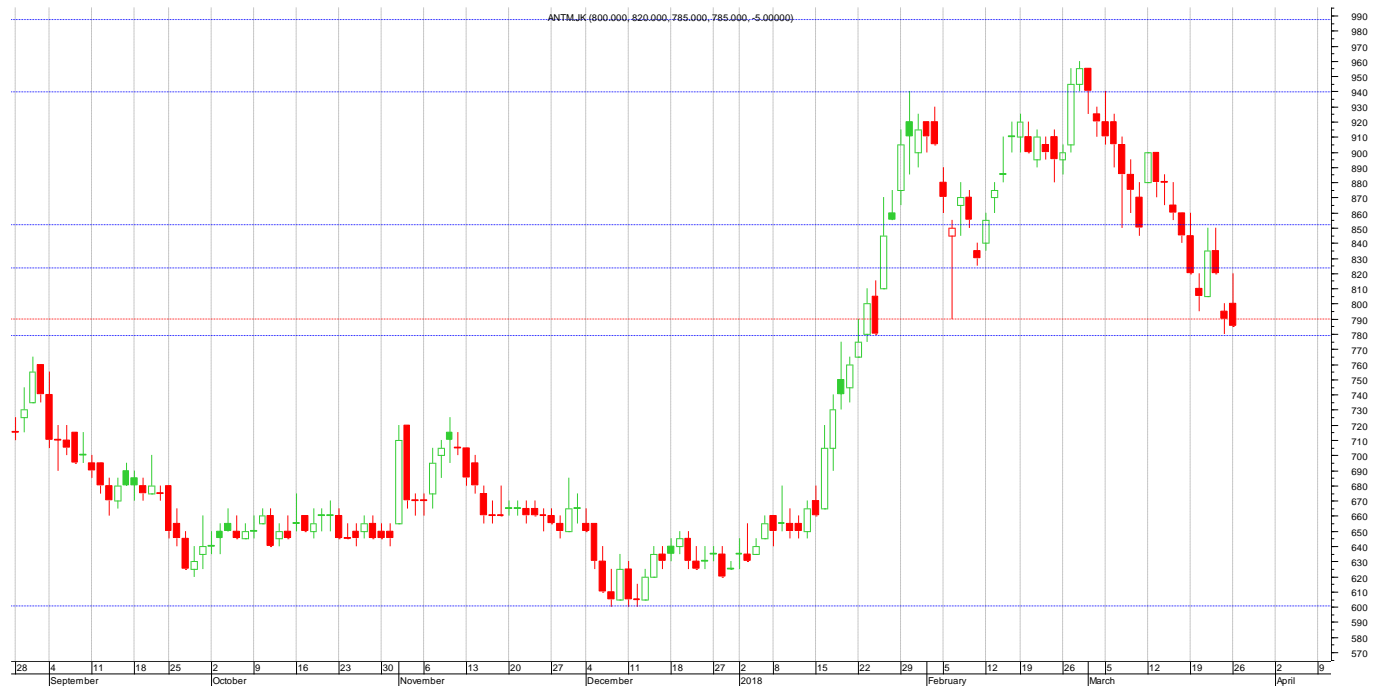
**BBNI : Testing resistance level**

Ater opening gap up, the price closed above resistance level of the gap 8,900. This is a positive sign. Resistance level at 9,600. Support level at 8,625. Next support and resistance level at 7,000-10,000. The price moved in uptrend channel in the last fourteen months. Speculative buy/Buy on weakness, cut if the price moves and stable below the level of 8,600.



**ANTM : Testing support level**

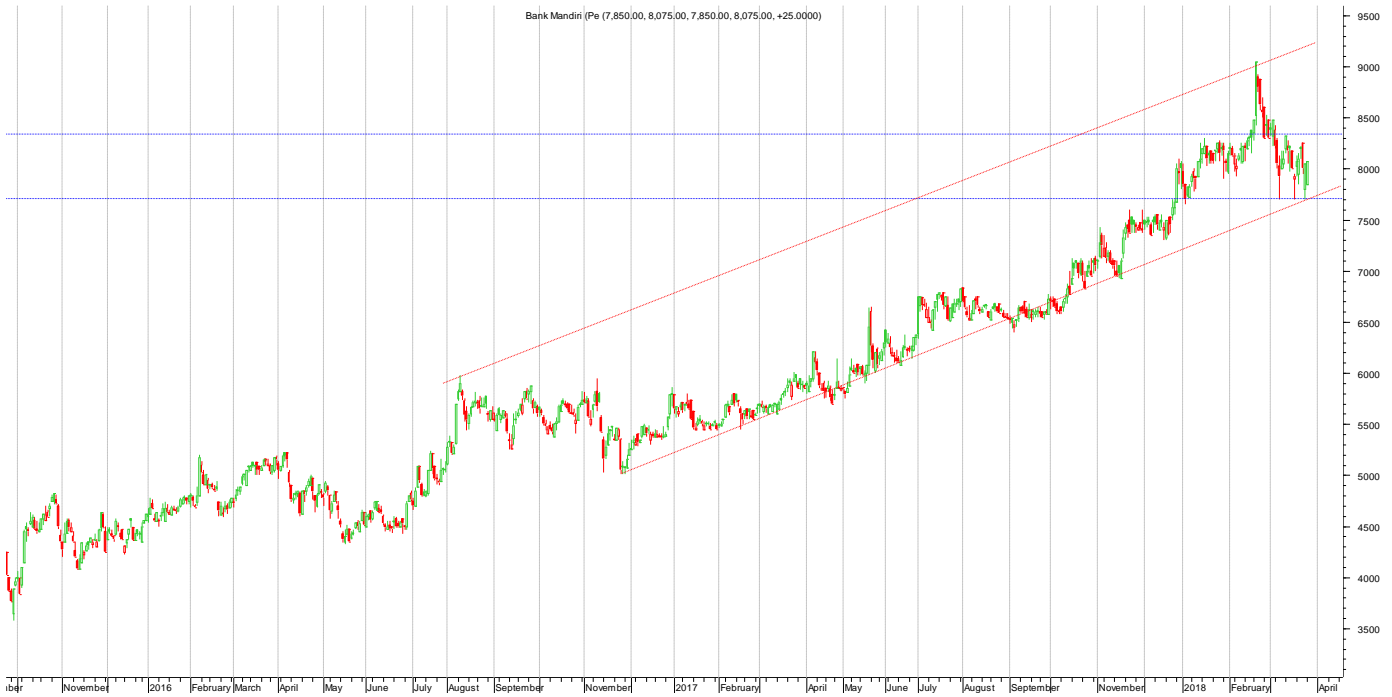
The price closed above minor support level of 780. Resistance level at 820. Next support and resistance level at 750-850. The price moved in downtrend in the last four weeks. The mid-term trend is still sideways. Speculative buy/Buy on weakness



Please see analyst certification and other important disclosures at the back of this report

**BMRI : Testing resistance level**

The price held and closed above strong support level of 7,700. Resistance level at 8,350. Next support and resistance level at 6,500-9,050. The price moved in uptrend channel in the last fourteen months. Speculative buy/Buy on weakness, cut if the price moves below the level of 7,700.



**TINS : Testing resistance level**

The price held above minor support level of 945 and closed above resistance level of the gap 1,000. Resistance level at 1,060. Next support and resistance level at 850-1,150. The mid-term trend is still sideways. Speculative buy/Buy on weakness



Please see analyst certification and other important disclosures at the back of this report

## CIPTADANA FIXED INCOME DAILY

### CURRENCY TRADING RANGE OF TODAY

USD/Rp: 13,685 -13,780

INDONESIA GOVERNMENT SECURITIES YIELD	
Maturity (yrs)	Yield (%)
1	5.28
3	6.20
5	6.05
10	6.86
15	7.05
30	7.38

AVERAGE DEPOSIT RATE					
	1M	3M	6M	1YR	2YRS
IDR	5.54	5.67	5.66	5.61	5.30
US\$	0.82	0.83	0.83	0.81	
JIBOR (RP)	5.01	5.33	5.70	5.98	

BASE LENDING RATE	
BI RATE	4.25
FED FUND RATE	1.75
LPS INSURED RATE	
IDR	5.50
US\$	1.00

EXCHANGE RATE		
EXCHANGE RATE		% chg.
1 US\$ = IDR	13,718	0.15
1 US\$ = SGD	1.31	0.01
1 US\$ = JPY	105.57	-0.15
1 US\$ = AUD	0.77	-0.04
1 US\$ = EUR	1.25	0.06

**ANNUAL GENERAL MEETINGS AND EXTRAORDINARY GENERAL MEETINGS**

27-Mar-2018	Bumi Resources (BUMI) <b>Annual General Meetings</b> <b>Agenda:</b> Amendment to the Company's articles of association Venue & Time : Balai Kartini, Mawar Conference Room 2nd floor, Jend. Gatot Subroto Kav. 37, Jakarta, at 15.00 (Western Indonesia Time)
29-Mar-2018	Bank Tabungan Pensiunan Nasional (BTPN) <b>Annual General Meetings</b> <b>Agenda:</b> Approval of the Annual Report and Ratification of the Company's Financial Statements for the fiscal year ending December 31, 2017, Stipulation of the Company's net profit for the fiscal year 31 December 2017, Approval of resignation of members of the Board of Directors of the Company, Appointment of Public Accountant, BTPN III BTPN Continuous Public Bond with Fixed Rate Phase II of 2017 With Total Principal Amount of Rp.1.500.000.000.000.- (One Trillion Five Hundred Billion Rupiah), Confirmation of Decision on Share Option Program to Employees and Management of the Company (MESOP Program), Confirmation of the decision regarding the Share Option Program to the Company's Employees (ESOP Program). Venue & Time : Ballroom 3 & 5, 2nd Floor, The Ritz Carlton Jl. DR. Ide Anak Agung Gde Agung Mega Kuningan Area, Jakarta, at 10.00 (Western Indonesia Time)
29-Mar-2018	Siloam Hospitals (SILO) <b>Annual General Meetings</b> <b>Agenda:</b> Approval and ratification of the Company's Annual Report for the financial year ending December 31, 2017, Determination of the use of the Company's net profit for the financial year of December 31, 2017, Appointment of Public Accountant Office, Responsibility for the use of funds resulting from the Rights Issue I and Limited Public Offering II Venue & Time : Balai Kartini, Mawar Conference Room 2nd floor, Jend. Gatot Subroto Kav. 37, Jakarta, at 15.00 (Western Indonesia Time)
02-Apr-2018	Dharma Satya Nusantara (DSNG) <b>Annual and Extraordinary General Meetings</b> <b>Agenda:</b> Approval of the Annual Report and Ratification of the Company's Financial Statements for the year ended 31 December 2017, Approval on the Use of the Company's Net Income for the financial year ended 31 December 2017 Venue & Time : Financial Hall, Graha CIMB Niaga 2nd floor, Jl. General Sudirman Kav 58, Jakarta, at 10.00 (Western Indonesia Time)
02-Apr-2018	Waskita Beton Precast (WSBP) <b>Annual General Meetings</b> <b>Agenda:</b> The approval of the Company's Annual Report includes the approval of the Financial Statements, the Supervisory Report of the Board of Commissioners for the Fiscal Year ending 2017, the Determination of the Use of Net Income for Fiscal Year 2017, the Appointment of the Public Accounting Firm, the Report on the Use of Funds of an initial public offering Venue & Time : Multipurpose Room, Waskita Building, 11th floor Jl. MT Haryono Kav. No. 10 Cawang, Jakarta, at 10.00 (Western Indonesia Time)
04-Apr-2018	Vale Indonesia (INCO) <b>Annual General Meetings</b> <b>Agenda:</b> Report of the Board of Directors and Board of Commissioners, Approval and Approval of the Company's Financial Statements for the year ended December 31, 2017, Dividend considerations for the year ended December 31, 2017, Approval of proposed amendments to the Company's Articles of Association, Appointment of members of the Board of Directors, Board of Commissioners of the Company, Determination of public accountants Venue & Time : The Energy Building 2nd floor - Soehanna Hall SCBD Lot 11A, Jl. Jend. Sudirman Kav. 52-53 Jakarta, at 14.00 (Western Indonesia Time)



Plaza ASIA Office Park Unit 2  
Jl. Jend. Sudirman Kav. 59  
Jakarta 12190, Indonesia

T +62 21 2557 4800  
F +62 21 2557 4900  
E [research@ciptadana.com](mailto:research@ciptadana.com)  
[www.ciptadana.com](http://www.ciptadana.com)

**Analyst Certification**

Each contributor to this report hereby certifies that all the views expressed accurately reflect his or her personal views about the companies, securities and all pertinent variables. It is also certified that the views and recommendations contained in this report are not and will not be influenced by any part or all of his or her compensation.

**Disclaimer**

This report does not constitute an offer to buy or sell any security/instrument, invitation to offer or recommendation to enter into any transaction. Nor are we acting in any other capacity as a fiduciary to you. By accepting this report, subject to applicable law or regulation. When making an investment decision, you should determine, without reliance upon us or our affiliates, the economic risks and merits (and independently determine that you are able to assume these risks) as well as the legal, tax and accounting characterizations and consequences of any such transaction. In this regard, by accepting this presentation, you acknowledge that (a) we are not in the business of providing (and you are not relying on us for) legal, tax or accounting advice, (b) there may be legal, tax or accounting risks associated with any transaction, (c) you should receive (and rely on) separate and qualified legal, tax and accounting advice and (d) you should apprise senior management in your organization as to such legal, tax and accounting advice (and any risks associated with any transaction and our disclaimer as to these matters).

The information contained in this report is based on material we believe to be reliable; however, we do not represent that it is accurate, current, complete, or error free. Assumptions, estimates and opinions contained in this report constitute our judgement as of the date of the document and are subject to change without notice. Any projections are based on a number of assumptions as to market conditions and there can be no guarantee that any projected results will be achieved. Past performance is not a guarantee of future results. CIPTADANA SPECIFICALLY DISCLAIMS ALL LIABILITY FOR ANY DIRECT, INDIRECT, CONSEQUENTIAL OR OTHER LOSSES OR DAMAGES INCLUDING LOSS OF PROFITS INCURRED BY YOU OR ANY THIRD PARTY THAT MAY ARISE FROM ANY RELIANCE ON THIS REPORT OR FOR THE RELIABILITY, ACCURACY, COMPLETENESS OR TIMELINESS THEREOF.